# Successfully Turn your Profession or Passion into a Podcast

How to turn what you know into a compelling podcast!



Lisa Osborn.com



George T Bundy BRSMedia.fm



Gina L Osborn
GinaLOsborn.com





### In Today's Session, You'll Learn:

- 1. How to identify your niche as a Podcaster.
- 2. How to sound Major Market + Time-saving Production Tips.
- 3. How to Market and Brand your Podcast for Success!

## Passion · Engage · Succeed





### Gina L. Osborn

### @ginalosborn

Podcast Host, Keynote Speaker, FBI Assistant Special Agent in Charge, Retired









### Creating a Successful Podcast

**★** Identify Your Strengths

**★** Understand Your Purpose

**★** Grow Your Audience

**★** Develop an Effective Launch Strategy





### LISA OSBORN

### LisaOsborn.com

Podcaster + Coach, Producer, Voice Overs



















### Lisa's Pro Broadcast Tips

**★ YOU** are the main reason your listeners tune-in, so open each episode with a Monologue to connect with listener(s)

★ Speak to ONE person - use 'You' instead of 'Everybody'

★ Who is your ideal listener? Imagine you are speaking to him/her/them



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### Lisa's Time-Saving Audio Production Tips

- **★** Begin with the best sound quality possible (GIGO)
- **★** Outline your show/interview questions in advance
- **★** Avoid verbal responses while another is speaking
- ★ Do Not cut out every breath or silence





### Hear these Tips Again in my new Podcast BroadcastEdge



You'll find it at

### BroadcastEdge.Net

and wherever you get your podcasts





### **GEORGE T BUNDY**

@GTBundy





## Main Street Branding™









### Branding -

### NEVER UNDERESTIMATE THE POWER OF BRANDING

The experience listeners have with your brand is how they feel about it -- and so a brand is really what other people think about you!





### Brand Identity -

- To have your audience understand your Brand Identity. Come up with your two to four words of what you and your Podcast represent.
- What do you want to solve? What do you love (Passion)? What joy does your Podcast bring to you & others?



### Lots of Podcasters never get off the Ground.

- 1. 12% of Podcasts have only published a (1) single episode.
- 2. 6% Didn't make it past (2) two episodes.
- 3. 1/2 of all podcasts have 14 or fewer episodes.
  - ❖ From Pacific Content (pacific-content.com) who analyzed the Castbox.fm Podcast Directory

### Successfully Turn your Profession or Passion into a Podcast!





# You! BRAND

"You!" Brand - Turn your Unique Talents into a Winning Podcast.





### What Is Brand Personality in Podcasting?

- Brand Personality is a set of human characteristics that are attributed to your brand name.
- Brand Personality is something to which the listeners can relate!

"You!" Brand - People don't follow products, but people they know, like and trust.





### Five Type of Brand Podcast Personalities

- 1. Excitement: carefree, spirited, and youthful
- 2. Sincerity: kindness, thoughtfulness, and orientation toward family values
- 3. Ruggedness: rough, tough, outdoorsy, and athletic
- 4. Competence: successful, accomplished, influential & leadership
- 5. Sophistication: elegant, prestigious, and sometimes even pretentious





### Social Media Brand Building for Podcasters

### 1) Branding Building - Getting the Word Out

Engage & Grow with your Social Fanbase

Promote your projects organically (authentically) not pushed.

Find/Connect with like minded people with your Passion or Profession.

### 2) Conversion Building - Getting them to Listen



Use your Voice to Promote and Drive Brand Awareness.

Share the Spotlight on Social with your Guests.

Publish Social Media content within your feed, Not just Links.





### Top Buzz-Generating Social Media Tactics for Podcast Launches!

- 1. Research your Audience. Before marketing your podcast, have an active plan.
- 2. Share Teasers (grab attention and build anticipation).
- 3. Start a Website & Blog.
- 4. Create Branded Hashtags. #Hashtags
- 5. Strike a chord (Give your followers/listeners a reason to engage).
- 6. Produce Audio & Video Promos.
- Find Similar Passionate Influencers.
- 8. Don't reveal too much before the Launch.





## Online Brand Diagram

SOCIAL SOCIAL

## Name@MainStBranding.com

\_\_\_\_\_ WEB \_\_\_\_\_







### **COLDPLAY**



AlienRadio.fm



@AlienRadiofm









### Podcasts about "Branding" to Listen to ...

#### Mike Kim



Brand You - Personal Branding

MikeKim.com/show

**Chris Ducker** 



Youpreneur.FM Podcast

Youpreneur.FM

**Sheryl Plouffe** 



Personal Brand Breakthrough

Anchor.fm/sherylplouffe





## Download Tips & Handout.

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### Q&A with the Panel

Lisa



George



**Gina** 







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#BroadcastEdge



### Hit Us Up!



Lisa Osborn

Lisa@Lisa.FM LisaOsborn.com

@Lisa\_FM



**George T Bundy** 

gtbundy@brsmedia.fm BRSMedia.fm

@GTBundy



Gina L Osborn

gina@ginalosborn.com Ginalosborn.com

@GinaLOsborn

















